



EV Charging Station Proposal

Confidential

2/17/2025

Client Name: Town of Marlborough, NY

Client Site: 1801-1805 Route 9w, Milton, NY 12547

Utility: Central Hudson Gas & Electric



EV Charging Station Proposal

Item & Scope	Qty	Price	Years	Total Amount
LW141-DC640R 640 kW power cabinet (DC power cabinet). Dynamic load management actively distributing DC fast charging power to multiple DC outlets. 480 V input, up to 950 V DC output. OCPP 2.0.1; UL; Energy Star; NEMA 3S, PF > 0.99, efficiency > 96%; ISO 15118.	1	\$137,622.20		\$ 137,622.20
LW141-DC640B 640 kW dispenser with (2) 300A-rated CCS1 cables and 400A boost mode enabled. Up to 950 V DC output, NEMA 3S rated, 15" touch screen, OCPP 2.0.1, 16.4 ft cables with cable management included. Simultaneous charging capable with dynamic load balancing for grid resilience. ISO 15118.	3	\$ 23,450.00		\$ 70,350.00
Annual Software License ViaLynk Business-Level Software License. OCPP 2.0.1 Certified, Billing/Payments, Multi-Site Performance & Dashboard, Roaming; 24/7 US-Based Customer Support for Site Hosts & Drivers. Full Reporting Suite, Advanced Pricing Configurations, RFID, Private and Group Driver Discounting, Email Alerting, and Advanced Energy Management.	6	\$180.00	5 Years	\$ 5,400.00
Warranty Extended Parts and Labor Warranty on charging equipment. Priority technical and on-site response.		\$49,350.00	5 Years	\$49,350.00
Infrastructure Installation Site engineering, design, and installation. May include required infrastructure upgrades, including new service, transformers, panels, meters, Milbanks, electrical wiring, and more. Site work may include excavation, trenching, and road & walkway work.	E.I.	\$448,000.00		\$ 448,000.00
Total Project Value				\$ 710,722.20
<i>Estimated Utility Funding Discount (Subject to Program Approval)</i>				\$ (448,000.00)
<i>Client Portion - Infrastructure Installation</i>				\$ -
<i>Client Portion – Stations & Accessories</i>				\$ 192,372.20
<i>Estimated Utility LMTIP Incentives (Load Management Hardware)</i>				\$ (137,622.20)
Final Project Cost Acknowledgment				\$ 125,100.00

Client Signature

Date

Electric Utility Provider and Account #

DBA

EIN

All pricing conforms with NY OGS Contract (042221-LIV)

Awarded: 3/19/2024

Group: 40404

Contract: 23251

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Limited Time Offer



Office of General Services
Procurement Services

Total Project Value

\$ 710,722.20

Potential Utility Funding Discount (Subject to Utility Approval)

\$ (585,622.20)

\$ (125,100.00)



BPA Contract Number
47QMCA22A0009

Client out of Pocket Cost

\$ -



No utility or any CIAC costs (Cost in Aid of Construction) administered by the utility are included in this proposal. Any additional costs from the utility will be considered pass-through costs. The utility is expected to cover these costs fully.



Account Exec.: Becca Swatt
Email: rswatt@lynkwell.com
Office Phone: (518) 691-3806
Cell Phone: (518) 332-8744



Client Signature

Date

Lynkwell Signature (After Site Verification)

Date

Printed Name

Title

Printed Name

Title

By signing this Proposal, the Client and Lynkwell agree to the project as detailed above. The Client and Lynkwell will also need to agree to and sign a Scope of Work Agreement, which will be presented after Site Verification has taken place. If Site Verification or Utility Funding requires any adjustments or changes to the costs detailed in the above Proposal, Lynkwell and the Client must both agree to an updated Proposal, and this Proposal will be voided. Both Lynkwell and the Client reserve the right to cancel without penalty at any time before signing the Scope of Work Agreement. If the Client cancels after signing the Scope of Work Agreement, Lynkwell reserves the right to bill the Client for costs associated with the project, including, without limitation, site preparation (not including site verification), project scoping, permitting, seeking funding or utility approvals, or other such activities.

Any potential tax credits listed above cannot be guaranteed by Lynkwell; please verify availability with your accountant. Incentives may be used to cover applicable costs for this project, and the Client agrees to assist Lynkwell in obtaining this incentive on the Client's behalf. This includes providing requested information, granting site access if required, and working within the rules of the applicable incentive program both during and after the project. By signing this Proposal, the Client grants Lynkwell permission to use the Client's name and/or logo in relation to this project and funding. Standard terms and conditions governing Lynkwell projects and the items and subscriptions depicted above can be found at www.lynkwell.com/terms and are subject to change without notice.

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Customer Intake Form



Lynkwell™

2/17/2025

Client Business Name

Client/ Site Address

Electric Utility

Make Ready Incentive

Town of Marlborough, NY

1801-1805 Route 9w, Milton, NY 12547

Central Hudson Gas & Electric

E.J.

Please fill out the following to accurately receive revenue checks from the charging stations.

Please attach the following documents with the signed proposal. Any documents that are missing may delay the approval process by Livingston and/or the utility. Failure to attach will likely jeopardize the available funding for the project.

Make Payable to:

Mail-to Address:

Check to Confirm

Business W9

☐

Recent copy of Utility Bill

☐

Capital Improvement form

☐

Best On-Site Contact for Project Management Team

Name

Number

Email

Site Host Dashboard Access

Let us know who you would like to have access to the Site Host Dashboard. This will provide views of the activity at the charging stations, including revenue generated and session history.

Name

Number

Email

Name

Number

Email

Name

Number

Email

Name

Number

Email

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